



**Curriculum vitae
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Personal Information

Name/Surname **ZORZOLIU ILEANA RALUCA**

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Nationality Romanian

Date of birth 25.04.1975

Gender female

Work experience

- 2011 -

Occupation or position held Associate professor

Main activities and responsibilities Responsible for scientific research for the Faculty of Marketing and International Business, member of the organizing committees of scientific meetings of teachers, coordinating a Master program,

Name and address of employer Spiru Haret University, Faculty of Marketing Marketing and International Business, Bucharest, str. Fabricii, nr. 46 G, sector 6

Type of business or sector Education

- 2005 – 2011

Occupation or position held Lecturer

Main activities and responsibilities	Teaching and seminar activities of courses of Methodology of Economic Research, Economic Thought Currents, Microeconomics and Macroeconomics at the Faculties of Marketing and International Business, Financial Management - Accounting and Finance Banks, courses developed and presented to different master programmes, publication of manuals and application books, elaborating summaries for students from Distance Learning that is published on the website http://www.spiruharet.ro/Biblioteca_Virtuala University, conducting courses in electronic form that have been submitted to the TV channel "Romania de Maine", a masters program coordination within the MIB faculty, coordinating with other teachers the practical activities of students from the Faculty of Marketing and Foreign Trade Fairs organized by Romexpo SA, guiding students in achieving graduation and dissertation papers and for those in the first year as their tutor, coordination scientific essays for student sessions, being part of in evaluation committee of dissertation works, graduation theses of the Faculties of Marketing and Foreign Trade and Financial Management - Accounting, member of the Scientific Committee and of the organization of a symposium, participating and publishing specialized articles in National and International Scientific Sessions.
Name and address of employer	Spiru Haret University, Faculty of Marketing Marketing and International Business, Bucharest,
Type of business or sector	Education
• 2001 - 2003	
Occupation or position held	Economic Department editor
Main activities and responsibilities	News editing, editorials on the economy, participation in conferences and seminars organized by ministries, financial institutions etc.
Name and address of employer	National Daily Newspaper "Independent" and Daily Newspaper "Azi"
Type of business or sector	Press, media
• 2000 - 2004	
Occupation or position held	Assistant Professor
Main activities and responsibilities	Seminar activities of the Political Economy course, Economical Thought Currents and History of Economic Thought at the Faculties of Marketing and International Business, Financial Management Accounting, Law, International Relations and European Studies and Finance - Banks, elaborating manuals and application books, coordinating with other educational staff the practical activities of students from the Faculty of Marketing and Foreign Trade Fairs organized by the ROMEXPO. SA, participating in Scientific Sessions and mentoring students for preparing reports for scientific sessions.
Name and address of employer	Spiru Haret University, Faculty of Marketing Marketing and International Business, Bucharest,
Type of business or sector	Education
• 1997 - 1999	
Occupation or position held	University Preparator
Main activities and responsibilities	Seminar activities of the Political Economy courses at the Faculties of Marketing Foreign Trade and Accounting Financial Management, elaborating seminar booklets, coordinating along with other teachers the practical activities of students of Faculty of Marketing and Foreign Trade Fairs organized by the ROMEXPO. SA, mentoring students in preparing reports for scientific sessions
Name and address of employer	Spiru Haret University, Faculty of Marketing Marketing and International Business, Bucharest,
Type of business or sector	Education

Education and training	
• 2011	
Title of qualification awarded	Graduation Certificate, May 2011 (Ministry of Education, CNFPA,, Ministry of Labour)
Principal subjects/occupational skills covered	<u>TRAINER</u> , Competences: training preparation, carrying out training, (8 competences)
Name and type of organization providing education and training	S.C. TRAINING & TEACHING CENTER SRL
Level in national or international classification	Specialization courses
• 2010	
Title of qualification awarded	from 2010 to 2012
Principal subjects/occupational skills covered	Postdoctoral Studies in Economics: continuous training program for elite researchers SPODE
Name and type of organization providing education and training	Romanian Academy
Level in national or international classification	Postdoctoral Studies, ISCED LEVEL 6
• 2010	
Title of qualification awarded	Certificate, November 2010
Principal subjects/occupational skills covered	Human Resources Management
Name and type of organization providing education and training	Transparency International Romania, the Permanent Technical Secretariat of the Regional Pact for Employment and Social Inclusion Bucharest-Ilfov
Level in national or international classification	Specialized courses
• 2010	
Title of qualification awarded	Certificate, October 2010
Principal subjects/occupational skills covered	<u>Training Trainers</u>
Name and type of organization providing education and training	Transparency International Romania, the Permanent Technical Secretariat of the Regional Pact for Employment and Social Inclusion Bucharest-Ilfov
Level in national or international classification	Specialization courses
• 2010	
Title of qualification awarded	Certificate, February 2010
Principal subjects/occupational skills covered	Developing and implementing projects financed by the European Social Fund

Name and type of organization providing education and training	Transparency International Romania, the Permanent Technical Secretariat of the Regional Pact for Employment and Social Inclusion Bucharest-Ifov
Level in national or international classification	Specialization courses
• 2009	
Title of qualification awarded	Certificate, November 2010
Principal subjects/occupational skills covered	<u>Inclusion and social economy</u>
Name and type of organization providing education and training	Transparency International Romania, the Permanent Technical Secretariat of the Regional Pact for Employment and Social Inclusion Bucharest-Ifov
Level in national or international classification	Specialization courses
• 2009	
Title of qualification awarded	Certificate, November 2009
Principal subjects/occupational skills covered	<u>Project Finacial Management</u>
Name and type of organization providing education and training	Transparency International Romania, the Permanent Technical Secretariat of the Regional Pact for Employment and Social Inclusion Bucharest-Ifov
Level in national or international classification	Specialization courses
• 2001 - 2006	
Title of qualification awarded	Doctor of Economics, November 2006
Principal subjects/occupational skills covered	Economics, Human Resources, Agricultural Economic Policies, Social Policies, Regional Economics Thesis title: "Economic and social policies for the disadvantaged categories in rural areas. Case study on the example of Olt County "
Name and type of organization providing education and training	Academy of Economic Studies - Bucharest, Faculty of Economics, Department of Economics and Economic Policies
Level in national or international classification	Doctoral studies , ISCED LEVEL 6
• 1999 - 2000	
Title of qualification awarded	Postgraduate Specialization
Principal subjects/occupational skills covered	Public Relations
Name and type of organization providing education and training	University of Bucharest, Faculty of Journalism and Mass Communication
Level in national or international classification	ISCED LEVEL 5, Postgraduate
• 1995 - 1997	
Title of qualification awarded	Educational Psychology Certificate and Economic Science Methodology

	School Psychology, Pedagogy, Teaching Methodology, Pedagogy Practice																														
Name and type of organization providing education and training	Academy of Economic Studies - Bucharest, Department of Teacher Training																														
Level in national or international classification	Training																														
<ul style="list-style-type: none"> 1993 – 1997 																															
Title of qualification awarded	University Diploma, Economist																														
Principal subjects/occupational skills covered	Agro-economics, General and Agrifood Marketing, Accounting, General Management of Agricultural Establishments, Statistical Economy and Modeling of Economic Processes																														
Name and type of organization providing education and training	Academy of Economic Studies - Bucharest, Faculty of Economics and Management of Agricultural and Food Production																														
Level in national or international classification	Postgraduate studies (day courses), ISCED LEVEL 5																														
Personal skills and competences																															
Mother tongue	Romanian																														
Other languages																															
Self-assessment																															
<i>European Level (*)</i>																															
English																															
French																															
	<table border="1"> <thead> <tr> <th colspan="2">Understanding</th> <th colspan="2">Speaking</th> <th colspan="2">Writing</th> </tr> <tr> <th colspan="2">Listening</th> <th colspan="2">Reading</th> <th colspan="2">Spoken interaction</th> </tr> <tr> <th colspan="2"></th> <th colspan="2"></th> <th colspan="2">Spoken production</th> </tr> </thead> <tbody> <tr> <td></td> <td>B1</td> <td></td> <td>B1</td> <td></td> <td>B1</td> </tr> <tr> <td></td> <td>A2</td> <td></td> <td>A2</td> <td></td> <td>A2</td> </tr> </tbody> </table>	Understanding		Speaking		Writing		Listening		Reading		Spoken interaction						Spoken production			B1		B1		B1		A2		A2		A2
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Listening		Reading		Spoken interaction																											
				Spoken production																											
	B1		B1		B1																										
	A2		A2		A2																										
	<i>(*)Common European Framework of Reference for Languages</i>																														
Social skills and competences	interpersonal communication - skill acquired as a result of both work experience in the field of university education (teaching experience and also the involvement in various social activities) and the experience gained during the activities carried out in the written press																														
Organisational skills and competences	Coordination- skill gained as a result of coordinating a masters program, the experience of organizing specialized practice for students of the Faculty of Marketing and International Business at trade fairs organized by Romexpo SA but also working with a team of journalists.																														
Technical skills and competences	<ul style="list-style-type: none"> web browsing and e-mail correspondence; use of the video projector; use of the rear projector; 																														
Computer skills and competences	<ul style="list-style-type: none"> Word, Power Point, Excel, Paradox; Exam View Pro și Blackboard (specialized software for university education - building databases and online tests and online assessment for students, Spiru Haret University) 																														
Driving license	2002 – B category																														

Additional information

List of people who can provide recommendations : Univ.Prof Dr. Mariana Iovițu,
Department of Economics and Economic Policies, Faculty of General Economics,
Academy of Economic Studies – Bucharest telephone: 021.319.64.53, e-mail :
marianaiovitu@yahoo.com

Annexes | LIST OF SCIENTIFIC PUBLICATIONS