



**Europass**  
Curriculum Vitae



**1. PERSONAL INFORMATION**

Firs name/Family name

**Daniela PAȘNICU**

Adress  
E-mail  
Telephone  
Nationality  
Birth date  
Gender  
Marital status

18 Nerva Traian Street, bl. M34, et.1, ap 1, sector 3, Bucharest, Romania  
[danielapasnicu@yahoo.com](mailto:danielapasnicu@yahoo.com); [daniela.pasnicu@ush.ro](mailto:daniela.pasnicu@ush.ro)  
0744324178,  
Romanian  
August 14, 1967  
Female  
Married, 2 children

**2. WORK EXPERIENCE**

Dates  
Occupation or position held

2002-present  
(2010 –present) **Phd, Professor**, (Order: MECTS/5896/20.12.2010)  
2011-prezent – **Chairman of Audit** Committee of the MAEI Faculty  
2011/2012 – **ethics committee member** on Spiru Haret University  
2007-2011 – **head of the Economics Department**  
2007-2010 – **Associate professor, Phd**  
2002-2007 – **Lecturer, Phd**

Main activities and responsibilities

- ✓ University activity in the Bachelor's degree as holder of the courses: Microeconomics, Macroeconomics and Economic Theory at Finance and Banks, Marketing and International Business and Law Faculties;
- ✓ University activity in the framework of the master program as a holder of the courses: "Semiotics and economic language" (2010, 2011); "Competitiveness. Economic integration, globalization of business"(2009,2010);
- ✓ Research activity as a manager/expert in the funded projects on Programs PNCDI-II- PARTENERIATE, ESF :POS-DRU, publishing scientific articles and participation at scientific sessions in the economic field;
- ✓ Coordination, evaluation of the teaching and scientific activity developed by the economics department members; organizing scientific debates for professors and students;
- ✓ Teaching activity as a holder of course „Microeconomics” , teaching in English \*(2008/2009), developing course materials in English;
- ✓ Coordinator of the Microeconomics book elaborated by the members of the economics department (2011)

Name and address of employer  
Type of business or sector

*Spiru Haret* University, Marketing and International Business Faculty, Str. Fabricii, nr. 46G, București  
Education

Dates

**1995 – present** ; (from 2002-present with part-time programme)

Occupation or position held	<p><b>Senior researcher</b>  2000 - present - <b>scientific researcher II</b>  1999-2012 – <b>head of „Labor Market ” Department</b>  1997 – 2011 <b>Member in Scientific Council of the INCSMPS</b>  1997- 1999 <b>scientific researcher III</b>;  1998 –1999 <b>head of the „Resource Centre for development of SME’s Enterprises (CERED)” Department</b>  1997-1998 <b>scientific secretary</b>  1995-1997 <b>scientific researcher</b>;</p>
Main activities and responsibilities	<ul style="list-style-type: none"> <li>✓ Project Manager/expert in the multidisciplinary and multicultural research team, founded by national funds (PNCI-II- PARTENERIATE, PROIECTE DE EXCELENȚĂ, CERES, RELANSIN, ORIZONT, Program Sectorial, etc) and international funds (ESF :POS-DRU, World Bank, Leonardo da Vinci, Phare Vet, etc)</li> <li>✓ Development research studies, coordinating projects, training and consulting activities;</li> <li>✓ Management projects activities (preparing contracting documentation projects, identifying the need for research, identifying funding sources, identifying partners, coordination activities, dissemination activities, etc);</li> <li>✓ Publish articles, participation in national and international scientific sessions – (details list of publications) ;</li> <li>✓ As a member of the Scientific Council I participated in the drafting, debate, monitoring of the research strategy and of the research-development plan, improving scientific activity, scientific analysis and planning, approving work performed in the institute, etc;</li> <li>✓ Planning, coordinating and evaluating the research activity on the department;</li> </ul>
Name and address of employer	National Scientific Research Institute for Labor and Social Protection, 6-8 Povernei St, sector 1, Zip code: 010643, Bucharest, Romania
Type of business or sector	Scientific research
Dates	2007-2011
Occupation or position held	<ul style="list-style-type: none"> <li>- Evaluator Expert in the FP7, in the evaluation of research proposals in relation with the topics FP7-SSH-2011-1, FP7-SSH-2011-1, FP7-SSH-2011-1 (lifelong learning), Appointment letter. CT-EX2006C106386-101/10.03.2011, dates: April, May 2011, Brussels, Belgium;</li> <li>- Evaluator Expert national in the frame of UEFISCDI, PNCI-II- Parteneriate 2007-2011</li> </ul>
Main activities and responsibilities	<ul style="list-style-type: none"> <li>✓ 9 evaluation, topic FP7-Lifelong Learning in Europe;</li> <li>✓ Review grant proposals for national funding;</li> </ul>
Name and address of employer	European Commission, Directorate General for Research & Innovation UEFISCDI (National Centre for Programme Management)
Type of business or sector	Scientific activity evaluation
Dates	2002-2003
Occupation or position held	<b>consultant</b>
Main activities and responsibilities	Elaboration of the Country Report: „ <i>Public Policies and Career Development: A Framework for the Design of Career Information, Guidance and Counselling Services</i> ” in collaboration with David H. Fretwell (World Bank specialist from Washington)
Name and address of employer	World Bank Romania

Type of business or sector | Scientific research

### 3. EDUCATION AND TRAINING

Dates	<b>1998-2004</b>
Title of qualification awarded	<b>Phd in Economic Sciences</b>
Principal subjects/occupational skills covered	Economics, Management, Human Resources Management. The title of the PhD papers: „Central and local institutions in economic development and social protection”.
Organization providing education and training	Academy of Economic Studies Bucharest, Management Faculty, specialization Management (Labor economics)
Dates	<b>1999-2001</b>
Title of qualification awarded	<b>Postgraduate specialization in „business management of small and medium-sized enterprises ”</b>
Principal subjects/occupational skills covered	Management of SME's in European Union, Human resources management, Enterprise Economy, Management, of change, Community law, institutional; managers and management, communication and negotiation skills in business, Training of trainers, French and English for business
Organization providing education and training	Academy of Economic Studies Bucharest, CRUFOC under the aegis of the European Union.
Dates	1985-1990
Title of qualification awarded	<b>engineer</b>
Principal subjects/occupational skills covered	Mathematics, mechanics, technology, machine tools, etc Pedagogy course
Organization providing education and training	Bucharest Polytechnic Institute, Faculty of Engineering Technology, specialization "machine tools"
<b>Training courses</b>	05-11. 12.2012 – course: Manager of quality management systems, cod Cor 242302, in the framework of the project the European quality in higher education, POS-DRU, USH, (certificate) 01.11. 2012– 19.02.2013: Econometric Modelling seminar: Acad. Emilian Dobrescu, Prof.univ.dr. Dorin Jula, Romanian Academy. 2000- „Training Program for project management ", organized by the Polytechnic University of Bucharest, AMCESIT certificate of graduation; 1998 – course "Writing proposals for funding", organized by the Foundation for Development of Civil Society; 1997 – Training course on "Assisting local/regional development initiatives" organized by GOPA and FIMAN, Phare programme for „SMEs and Regional Development in Romania” (certificate); Other training courses on the topics: information society-support for technical and social development, the role of social partnership in restructuring, productivity and the quality of the Japanese approach, regional development, telematics services in the present and the future; management of post-privatisation, etc.

#### 4. PERSONAL SKILLS AND COMPETENCES

Thematic areas of research within the framework of research projects financed on national programs (PNCDI-II-Parteneriate, Proiecte de Excelență -CEX, CERES, RELANSIN, ORIZONT, SECTORIAL and international (Banca Mondială, Leonardo da Vinci, Phare Vet, FSE- POSDRU, etc), disseminated in books, articles, conferences, and seminars:

- Flexicurity, mechanisms for the promotion, reducing labour market segmentation;
- Gender studies: gender segregation on the labour market; gender differences;
- Labour market institutions, Beveridge Curve;
- Active labour market measures, qualitative assessment, career development;
- Labour market integration of people with disabilities, assessment methodology, continuous training system design;
- Lifelong Learning on the labour market, required qualifications, investing in human capital;
- Health and safety in the workplace, stress management in the workplace;
- The economic crisis, economic recovery, growth and economic development;
- Supply and demand on the labor market, unemployment, employment, labor market institutions;
- Mobility flows of workers.

**Areas of expertise:** Development research studies with theoretical and applicative character, analysis, design and testing methodologies, econometric modelling, processing database in SPSS, proposal of techniques, methods, programs, and strategies for socio-economic efficiency, consulting, training.

- **trainer assessor** in the training projects for staff selected from the local county offices and at the central level of the National Employment Agency (ANOFM), in: specific techniques for the analysis of the labour market; as well as in a variety of ways to use and development of tools that allow you to monitor and evaluate the effectiveness of programmes and Active Labour Market Policies (PPAPM) "and in the operation of the Observatory, a project financed by the World Bank, 2006, 2007.

#### 5. MEMBERSHIP IN PROFESSIONAL ASSOCIATIONS AND ORGANIZATIONS

- Member in the program Committee of the International Conference: Management, Knowledge and Learning, (MakeLearn 2011, 2012), Slovenia, Croatia, <http://makelearn.issbs.si/index.php?id=166>
- Assessor in the Commission for the authorisation of providers of vocational training of adults. I participated in the evaluation of more than 10 providers of adult training in the field of "management", (2003 – 2007);
- Regular appearances in the show " Consultations for students ", transmitted by the H2O TV and TVRM;

#### 6. LANGUAGES

Mother tongue:  
Foreign languages known:

Romanian language

**English (read, written, spoken)**

**Certificate in Advanced English, Council of Europe level C1, University of Cambridge, 2007.**

French: good; well; well

#### 7. COMPUTER SKILLS

Windows Microsoft Office and Internet Explorer, and other specialized programs: SPSS, Eviews

#### 8. AWARDS AND MEDALS

- *Diploma of excellence for dissemination of the research results in the Conferences and for the results of the research, INCSMPS, 2009;*
- *Diploma of excellence, section - major-impact projects, for the Project „Initiation and Sustainable Vocational Training for Disabled People- - Eco-Training" , financed the program Leonardo Da Vinci, INCSMPS, 2005;*
- *Diploma for outstanding results in scientific research and the contribution to the development of the National Institute of Scientific Research in the field of Labour and Social Security, 2003;*

**9. ORGANIZATIONAL  
SKILLS AND  
COMPETENCES**

- Citations in national and International papers, recognitions of the specialist of the World Bank in Washington (David Fretwell) with whom I have collaborated in the preparation of the country report „Public Policies and Career Development: A Framework for the Design of Career Information, Guidance and Counselling Services”, as a local consultant for the World Bank and the mention of the paper as bibliographic source in other international paper;
- Transfer of the research results to the beneficiary (e.g. Romanian flexicurity model, methodologies, recommendations, etc), in the framework of public debates (e.g. the European Institute of Romania, Ministry of Labour, the Academy of Advocacy, Business Association, the Institute of European Studies, the Institute of Statistics, National Observatory of Employment);
- Diploma of excellence in research, for the study "The relationship between the Central and local institutions on the employment and social protection. Studies. Methodology. Survey at the national level ", at "The Fair of Achievements in Science and Innovation Romania ", organized by the Government and the National Agency for science, technology and innovation 4-6 December 2000.

- Leadership at project level: project manager, coordinator and scientific responsible in over 7 national and international research projects, financed on: PNCDI-II-Parteneriate, RELANSIN, ORIZONT, SECTORIAL, Banca Mondială, Leonardo da Vinci, Phare Vet, FSE- POSDRU Programs etc
- Leadership at faculty level organization and coordination of activities of students and staff;
- Leadership at the research activity level: looking for financing sources, relations with the other research institute from national and international level, coordination of activities of researchers;

**10. ACADEMIC  
PUBLICATIONS AND  
RESEARCH**

- Coordinator, author or co-author of 17 books (manuals, books, chapters in books, studies published in the framework of research projects);
- Author or co-author of over 50 articles published in academic journals, journals/volumes of international scientific events or national magazines recognized CNCSIS (ISSN or ISBN), quoted ISI, B, B\*, indexed BDI;
- Director of 7 national and international projects;
- Member of the team in more than 21 research projects;

Bucharest, 6. 02.2013  
Professor, Phd **Daniela Paşnicu**